

Hughes

Equipment Company, LLC
INTERNATIONAL

The Hughes News



As **your strategic partner in food processing**, Hughes Equipment continues to come up with ways to help you operate more efficiently and productively. This issue of the Hughes News highlights some of that partnership, including new equipment and new financing options. We pledge to continue to be your best resource for food processing equipment.

— *Ross Lund, President*

New, Smaller Size Fresh Husker, Fresh Cutter Are Ideal for Fresh Market, Fresh-Frozen Processing

Hughes Equipment has introduced the **Fresh Husker** and the **Fresh Cutter**, two smaller pieces of equipment ideal for low capacity processing of corn and other vegetables and fruit.

Growers and processors serving the expanding fresh market and processing fresh-frozen corn will especially value these new, innovative pieces of equipment.

We're confident that both new food processing units will reduce labor costs and help local producers increase profits.

The Fresh Husker is designed to gently and efficiently remove husks, providing ears ready for fresh market or fresh frozen sale, according to Lund. It has the capacity of 20 to 30 ears per minute, depending on variety and corn conditions. Husking efficiency is approximately 75 percent in ideal conditions, with shanks removed.

[> Read More](#)



Equipment Leasing, Credit Card Acceptance Now Available at Hughes

Hughes Equipment Company has added equipment leasing and now accepts credit cards for food processing equipment and parts.

These conveniences offer the following benefits:

- Payment structures to meet customer cash flow needs
- Quick approvals
- 100% + financing to conserve customer cash flow
- Preservation of customers' bank lines for working capital needs
- Maximizing tax benefits

According to the 2013 Survey of Equipment Finance Activity, produced by Equipment Leasing & Finance Association (ELFA), 55% of all equipment financed is done so at the point of sale.

"We feel that those statistics clearly indicate that our clients desire leasing options. We want to be proactive and provide an alternative, flexible approach," said Ross Lund, company president.

At the same time, Hughes Equipment is now accepting payments for equipment and parts via Visa and Master Card.

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Seed Corn Processor Nearly Doubles Throughput With New Version of Hughes Equipment Air Cleaners

Field trash can significantly reduce productivity in corn processing, but a Wisconsin-based agribusiness has found a way to eliminate the problem and boost throughput.

“We were looking for a way to deal with our seed corn varieties that have lots of field trash,” said Don Hartung of [Hartung Brothers, Inc.](#), Madison, Wis.-based business with locations around the U.S. and Canada. “I was discussing the issue with a representative from Hughes Equipment Company who suggested air cleaners to solve the problem.”

If you don't have the dryer space to increase loads, you can cut sorting costs by almost half by using an air cleaner.

Hartung Brothers installed one Hughes Equipment air cleaner and was so impressed with the results that it installed a second one right away.

Productivity Increases Nearly 100 Percent

“The air cleaners are boosting our throughput tremendously,” Hartung said. “When we have seed corn varieties or irrigated corn with lots of field trash, the air cleaners allow us to increase productivity by nearly 100 percent — from 10 loads per day to 20.”

Air cleaners are common equipment in food processing operations, but traditionally were not used to pre-clean seed corn just brought in from the field.

“Our innovative engineers and food processing system experts looked at Hartung Brothers' entire processing system and modified our standard air cleaner design to reduce shelling in the cleaning process, and it's worked very well,” said Ryan Metzdorf, sales manager at Hughes Equipment, in Columbus, Wis.

[> Read More](#)

When You Need Parts, Count on Hughes for Precision, Reliability

Genuine replacement parts from Hughes Equipment are precision crafted to our exact machine specifications. That means they are guaranteed to fit our food processing units.

Our replacement parts include:

- Husker rolls
- Husker shafts
- Snipper knives
- Snipper pockets
- All other service and wear parts for Hughes Equipment

Precision parts are manufactured with computer-controlled lathes, machining centers and laser cutters.

Food Processors Use Hughes Equipment For:

- Blanching/Cooking
- Cleaning/Washing
- Cooling
- Conveying
- Cutting
- Filling
- Fresh Market Processing
- Husking
- Metering
- Snipping

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